Annual Report 2019





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Dear shareholders,

As every year since the IPO in 2006, it is a pleasure for me to share with you my reflections on the evolution of Renta Corporación Group. On this occasion I am obliged to do so in sad and unusual circumstances, resulting from the Coronavirus health crisis. However, we understand that this is an exceptional situation, and although we believe it may have an impact on the results of financial year 2020, we are also sure that it will not call into question the strategic plan and growth levers which the Group has set itself for the next few years.

We leave behind a 2019 with very good operating profits, both in the transactional and in the equity businesses, and all this with a well adjusted balance sheet and a healthy debt level, which undoubtedly allows us, despite the circumstances, to face the growth challenges in the strategic plan with optimism. The levers for growth expressed in the plan are already visible in the year, with more substantial operations in the transaction business and therefore improved operating profit. Furthermore, we continue to be committed to the implementation of equity projects to replicate the real estate

investment vehicle that has given us such good results in the residential rental segment with Vivenio. As you know, we are working on two new vehicles in the office-logistics and hotel segments so that they can soon be operational and can reinforce the results of future financial years.

I have repeatedly stated that Renta Corporación has a differential business model, which has proven viable in various market dynamics, and is capable of taking advantage of opportunities and generating value in different circumstances. In my opinion, a moment like this, with uncertainty and liquidity, allows us to develop our transaction operations with particular efficiency. On the other hand, with the start-up of the equity business line and the plan to grow it over the next few years, our intention is simply to add recurrence to our income and make our profit and loss statement even more reliable.

The year closed with an operating profit of almost 30 million euros, which represents a growth of 12% over the previous year, with a net profit of 17.1 million euros. As every year, there are many aspects in the make-up of the profit for the year, but I would like to highlight those that, in my opinion, are some of the significant ones:

managed, together with our partner, to build the PG Pension Fund, ración's commitment to its Founa benchmark real estate investment vehicle in the residential segment in FY 2019 stood at 342,000 euros and

Spain, in a short period of time. With a portfolio of quality assets, very well located and a high degree of management efficiency. Vivenio had, at vear-end, a portfolio of almost 3,000 dwellings in operation, spread over 31 buildings, and 2,000 dwellings in production spread over 13 projects. The gross value of our asset portfolio, at the close of 2019, was almost 950 million euros.

As for the transaction business, this was undoubtedly a very good year. 21.5%, spread over the same number of operations as the previous year, i.e. 21, consolidates the trend highlighted by size and contribution margin, which marks our strategic plan and which we hope to continue in the future, achieving a company with an even more efficient use of capital.

There is no doubt that these excellent results are basically the result of the dedication and professionalism of a great team - highly committed to the Company - as well as the implementation of the strategic plan which we have set ourselves and which has been producing such good results. Furthermore, the diversification of the sources of financing that the Group has undertaken in recent years has also been an essential aspect for the good evolution of the year.

In the equity business line, we have As usual, I am particularly pleased to remind you of Renta Corpodation. Contributions made during



allowed us to collaborate in projects that mainly covered the areas of assistance to children and women, education, healthcare and nutrition. In addition, 70% of the projects it has collaborated on during the months of April and May 2020 are directly related to the Covid crisis.

I would like to take this opportunity to congratulate the entire Renta Corporación team, on behalf of the Board of Directors, for the year's results and also to express our gratitude to you, Ladies and Gentlemen, The growth of the operating profit of for the trust placed in the Group and to reaffirm our firm commitment to continue working to provide you with the greatest possible value.

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O1 Corporate Governance

Throughout 2019, Renta Corporación has continued focusing on and reviewing the set of standards governing its action policies and corporate governance transparency, with the aim of upholding high standards in this area and proper recognition from our shareholders, investors and customers.





Governing Bodies

The Company's internal regulations and compliance with the Good Governance Code of Listed Companies are set out in the Statutes, the Regulations of the General Meeting of Shareholders, the Regulations of the Board of Directors, the Internal Code of Conduct for Stock Market Operations and the Code of Conduct. All of these standards are part of the organisation's corporate culture which must press onward in the development of values, in professional standards and business transparency to continue building a company capable of generating confidence in the market, especially in its shareholders.

Governing Bodies (at 31 December 2019)

BOARD OF DIRECTORS

Luis Hernández de Cabanyes CHAIRMAN AND MANAGING DIRECTOR Executive

David Vila Balta VICE-CHAIRMAN AND CEO Executive

Ainoa Grandes Massa DIRECTOR External independent Luis Conde Moller DIRECTOR External independent

Manuel Valls Morató DIRECTOR External independent

Blas Herrero Fernández DIRECTOR Representing substantial shareholders

Oravla Inversiones, S.L. DIRECTOR Representing substantial shareholders

Cristina Orpinell Kristjansdottir DIRECTOR Representing substantial shareholders

Elena Hernández de Cabanyes DIRECTOR Other external director

José María Cervera Prat NON-DIRECTOR SECRETARY

During 2019 there was been no change in the composition of the Board of Directors.

APPOINTMENTS AND REMUNERATION COMMITTEE

Luis Conde Moller Chairman

Elena Hernández de Cabanyes Member

Ainhoa Grandes Massa Secretary

AUDIT COMMITTEE

Manuel Valls Morató Chairman

Elena Hernández de Cabanyes Member

Ainhoa Grandes Massa Secretary

SENIOR LEADERSHIP

This is the Company's highest executive body and the backbone for the whole organisation. As of 31 December 2019, this body is made up of three professionals with a proven track record and a strong ability to channel, organise and coordinate the various circumstances which converge in the Company's business activity, all with the objective of maintaining the business targets in the various environments where it operates as aligned and streamlined as possible.

Luis Hernández de Cabanyes Executive Chairman and CEO

David Vila Balta Executive Vice-Chairman and CEO

José María Cervera Prat Corporate General Manager and Non-director Secretary.



Background of Renta **Corporación Directors**



LUIS HERNÁNDEZ DE CABANYES CHAIRMAN

Founder of Renta Corporación and Chairman of the Board of Directors, as well as Founder and Vice-President of Fundación Privada Renta Corporación. He has devoted his professional life to business, beginning his career at Pricewaterhouse-Coopers and going on to found and manage various companies, including Second House. He is a Trustee of the Fundación Princesa de Girona. He holds a degree in Economics and Business Studies from the Universitat Autónoma de Barcelona and has completed the IESE Business School Business Management Program.

Renta Corporación's registered office Via Augusta, 252. Barcelona

DAVID VILA BALTA VICE-CHAIRMAN AND CEO

AINOA GRANDES MASSA INDEPENDENT DIRECTOR

Joined Renta Corporación in 2000. From 1994 to 1997 he worked as Factory Manager at Rochelis. From 1997 to 1998 he was Deputy Purchasing Manager with Outokumpu Rawmet and National Sales Director with LOCSA from 1998 to 2000. He is Chairman of Fundación Sagrado Corazón. He holds a degree in Industrial Engineering from the Barcelona School of Engineering and has a PDG from IESE Business School and a degree from Harvard Business School on creating a high-performing Board of Directors.

Director of Renta Corporación since She holds a degree in Business Ad-April 2017. She is Chair of the Museum of Contemporary Art of Barcelona, vice-chair of the MACBA Foundation and member of its General Board and its Executive Committee.

She is a Senior Advisor at financial group Alantra and a member of the advisory board of law firm Herbert Smith Freehills in Spain, the advisory board of communications company Llorente y Cuenca. She is also President of the Ship2B Foundation (accelerator of start-ups with social impact). She serves also on the board of the ARCO (Ifema) fair in Madrid, the Balia Foundation for Children and the Board of Barcelona Global. Member of Foro Iberoamérica and the International Council of MoMA in NY. She teaches a yearly module for the Cultural Management Master at the Carlos III University in Madrid.



ministration and Management, Finance specialty, from the International University of Catalonia (UIC) and an AMP (Advanced Management Program) from IESE. She completed her training with courses in marketing and communication at EADA, cultural management and patronage at NYU and PADI in digital business at ISDI.

She worked at the Company Sotheby's in Barcelona, Madrid and London before joining the MACBA Foundation as Executive Director, a position she held for 18 years until her appointment as Chair.

Background of Renta **Corporación Directors**

LUIS CONDE MOLLER MANUEL VALLS INDEPENDENT DIRECTOR

MORATÓ INDEPENDENT DIRECTOR

BLAS HERRERO FERNÁNDEZ DIRECTOR REPRESENTING SUBSTANTIAL SHAREHOLDERS

May 2017. Founded Seeliger v Conde December 2017. Holds a degree in in 1990. He specialises in succession processes for large corporations. He was the Chairman of Amrop from 2003 to 2006.

the International and Corporate He boasts 40 years of experience in Banking Division of the Mas-Sardá Bank in Barcelona. He was later a member of the Board of Directors and Executive Vice President of Banco Consolidado de Venezuela, as well as Chairman of Consolidado International Bank in New York. He Financial Sector in Catalonia, Balecurrently chairs the Barcelona International Boat Show and is a director of the Godó Group Lazard Investment Bank, and a member of the Board of Directors of Fira de Barcelona. He holds a degree in Economics from the University of Barcelona.

Director of Renta Corporación since Director of Renta Corporación since Economics and Business Administration from the University of Barcelona and a postgraduate degree from IESE - University of Navarra. He is a Chartered Accountant and member He began his career as Director of of the Official Register of Auditors. PwC, of which 26 years have been as a company partner, where he held various positions of responsibility at the board level, including as a Partner responsible for the Barcelona office and Partner in charge of the aric Islands and Valencia, leading to his position as Head of the Audit Division and as such, Chairman of PwC Auditores, S.L. He has served as Patron of the PwC Foundation and lecturer at various universities.

since June 2008. Businessman with experience in various industries, including food, audiovisual, real estate and automotive. He is president and owner of Radio Blanca Group, which manages Kiss FM and Hit FM radio stations and two TV channels: DKISS, the new national DTT channel, and Hit TV, the only music TV channel broadcasting free-to-air (FTA) in Spain. Through his company HVB Casas, he carries out real estate projects throughout Spain. In 2006 he founded Kiss Capital Group SCR, S.A., a venture capital company of which he is Chairman and through which he has a stake in media companies and film and television producers.

He is currently a Director of Banco de Sabadell and chairs its Audit Committee. He is also a member of the Risk Management Committee. He also chairs the Audit and Compliance Committee of Cobega

Director of Renta Corporación

ORAVLA INVER-SIONES, S.L. DULY REPRESENTED BY BALDOMERO FAL-CONES JAQUOTOT, DIRECTOR REPRE-SENTING SUBSTAN-TIAL SHAREHOLDERS

Director of Renta Corporación since April 2016. He was Chairman and Chief Executive Officer of Fomento de Construcciones y Contratas (FCC) from 2008 to January 2013 and of MasterCard International (New York), where he led the merger between MasterCard and Europay and the IPO on the New York Stock Exchange in 2005. He was also Managing Director of Banco Hispanoamericano, Banco Central Hispano and of Banco Santander Central Hispano and a member of its Steering Committee for 15 years. He has also been Chairman of Banco Urquijo Limited (UK), Hispano Americano Sociedade do Investimento (Portugal), Banco Hispano Americano Benelux, Banco Urquijo Chile, Fiat Finance, S.A. and Santander Seguros, S.A.

After his career in banking, he founded Magnum Industrial Partners. He has also served on the boards of directors of Unión Fenosa, CESCE, Generalli Spain and Seguros La Estrella.

He is the natural person representing Oravla Inversiones, S.L., a Spanish company registered in Madrid, C/ Barquillo nº 9, 5ª Pl. and NIF B-81796591 whose purpose is (i) to acquire, manage and dispose of stocks, shares and any securities, (ii) to promote the creation of companies, their expansion, development and modernisation, domestically and internationally, (iii) to acquire, dispose of, manage, lease, and construct real estate (iv) to conduct agricultural and hunting activities, and (iv) to manage its own securities, stocks and shares in all types of entities.



CRISTINA ORPINELL KRISTJANSDOTTIR DIRECTOR REPRESENTING SUBSTANTIAL SHAREHOLDERS

President of Fundación Renta Corporación. She has a degree in pharmaceutics from the University of Barcelona and has completed a postgraduate in Management in NGO's at Esade Business & Law School as well as the Finance Programme for Non-financial managers at IESE. From 2008 to 2017 she was a member of the International Advisory Board of Ceibs Business School (Africa campus, Ghana).

ELENA HERNÁNDEZ DE CABANYES EXTERNAL DIRECTOR NON-DIRECTOR

JOSÉ MARÍA CERVERA PRAT SECRETARY

Member of the Renta Corporación Joined Renta Corporación in March Board of Directors since 2000. 2015 and in May 2017 he became Founder of Second House, of which Non-director Secretary of the Board she is currently Sole Administrator. of Directors. He spent his early ca-Founder and trustee of FUNDACIÓN reer in the auditing field. In 1988 he PRIVADA RENTA CORPORA- joined Georgia Pacific as responsi-CION and FUNDACIÓN SOÑAR ble for internal audit in Southern DESPIERTO. Holds a degree in Economics and Business Studies from nancial Managing Director for Ibethe Universitat Autònoma de Barce- ria in 2001. In December 2005 he lona and has completed IESE Business School's General Management & Miquel as Chief Financial Officer. Program (PDG).

Europe until he was appointed Fijoined the Miquel Group and Costas Holds a degree in Business Administration and Management from the University of Barcelona and an MBA from ESADE Business School.

Prevention of Money Laundering



the period 1 January 2018 to 31 December 2018 concedures and bodies referred to in Article 11, Section 7 of Regulation of Law 19/1993 of 28 December on certain systems in place to ensure compliance with regulations



to the relevant government agency.





Strong growth in operating profit compared to FY 2018, standing at 29.7 million euros with 12% growth.





The Company has a business portfolio at year-end 58% higher than at December 2018.

The diversification in the sources of financing, which began in 2018 with the bond issue, has continued throughout FY 2019 with the launch of a promissory note programme. This diversification results in superior and more agile access to financing, in addition to a decrease in the average cost of debt.





Fernando VII, 3-5

MADRID

Operating profit growth



In 2019, Spanish GDP grew by 2.0%, four tenths lower than in 2018, as a consequence of the worsening of the international context and the loss of dynamism in domestic demand. This growth has continued to be supported by domestic demand, consumption and investment, which have contributed 1.7 growth As for the residential segment, the points; while external demand, exports and imports, have contributed 0.3 points.

On the other hand, employment grew by 2% in 2019, the same rate as the economy.

By type of asset, the behaviour of the market during the year presented different dynamics.

In the tertiary market, the volume of investment in Spain grew by 1% compared to the previous year and represents the second best year of the last 20. The increase in activity in

was the main driver of this improvement, with the hotel and industrial segment also contributing positively. On the other hand, commercial assets lose traction, with the level of investment falling by 38%.

market experienced a 5% average increase in the price of housing, mainly driven by a macroeconomic context of moderate growth, as well as by the effects of the new mortgage law and by political circumstances.

Residential rental in Spain continues to grow and is gaining more and more weight compared to home purchases. Labour activity in areas with a rigid supply of housing, taxation linked to the purchase, and the reduction in financing associated with the purchase, are some of the main drivers of rental demand by families and young people.

the office market, with 53% growth, Renta Corporación's business portfolio, focused on Madrid and Barcelona, stood at 211 million euros, 58% higher than in December 2018.

> In FY 2019, Vivenio Socimi contributed 8.3 million euros to the operating profit, mainly as a result of the origination of the investment portfolio and the incentive fee. This year, Vivenio purchased eight new residential assets in operation, two plots for future development, and acquired commitments to purchase a "turnkey" asset. All these assets are located in Barcelona and Madrid and have a total purchase amount of 360 million euros.

> On the other hand, the Company continues to make progress in the implementation projects of two investment vehicles specialising in the acquisition of real estate assets in Spain, one of them focused on office and logistics properties and the second on hotel assets.

The diversification in the sources of financing, which began in 2018 with the bond issue, has continued throughout FY 2019 with the launch of a promissory note programme for a maximum amount of 30 million euros and a validity of 12 months. This diversification has resulted in superior and more agile access to financing, in addition to a decrease in the average cost of debt.

The share price at the close of FY 2019 stood at of 3.15 euros per share and remains stable compared to the close of FY 2018.

Añover de Tajo, 3. Valdemoro, Madrid



Business Overview Renta's 2019

with strong growth in operating profit compared to FY 2018, standing at 29.7 million euros with 12% growth. This profit is made up of 19.8 On the liabilities side, net equimillion euros from the transaction business, and 9.9 million euros from the equity business.

Structural costs stood at 8.7 million euros and have increased, compared to the previous year, as a result of the reinforcement of the workforce and costs incurred in the development of new projects.

EBITDA increased by 7% compared to FY 2018 as a result of an increase in gross profit which was higher than that of structural costs.

Renta Corporación closed FY 2019 with a net profit of 17.1 million euros, 0.5% higher than that of FY 2018, which was 16.6 million euros.

Worthy of note in the Company's balance sheet is the increase in the Company's non-current assets, due mainly to the recognition of tax credit and the increase in Renta Corporación's holding in Vivenio Socimi's, up by 8.1 million euros over the year.

On the other hand, inventory line has increased by 30.9 million euros

Renta Corporación closed FY 2019 as a result of the strong activity and **Operating profit growth** the increase in the acquisition of real estate for transformation and sale.

> ty went from 61.5 million euros in December 2018 to 75.8 million at the close of 2019, due mainly to the profit generated in FY 2019 and the distribution of two dividends: one of them complementary to the FY 2018 results and the other an interim dividend based on the FY 2019 result.

> Finally, net financial debt increased from 29.2 million euros, at the close of 2018, to 63.9 million euros at the close of 2019, due to the greater activity carried out, which has resulted in an increase in the financing of new operations, mainly through mortgage debt and the issuance of promissory notes.





Turnover

(millions of euros)

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Net Profit

(millions of euros)





Overhead and Staff Costs

(millions of euros)





Strategic Portfolio

(millions of euros)

Strategic stocks

Rights





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03 Financial Management

The Group has increased its Net Debt by 35.1 million euros compared to the close of the previous financial year, standing at 81.2 million euros at 31 December, 2019, due to the greater level of activity.







Financing

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The following table analyses the data by headings in financial year 2019:

(Millions of €)	Dec-19	Dec-18	Var.
Mortgage debt	35.6	18.9	16.7
Other debts	34.0	19.1	14.9
(-) Cash and financial investments	-5.7	-8.8	3.1
Net Financial Debt	63.9	29.2	34.7
Equity loan	17.3	16.9	0.4
Total Net Debt	81.2	46.1	35.1

In turn, the increase in Net Financial Debt, calculated as Net Debt minus Equity Loans, is distributed between bank debt and non-bank debt, mainly promissory notes.

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Financial debt by type (millions of euros)

The assets listed under the Inven- heading, appear in their entirety as tory heading are classified as cur- Financial Debts in current liabilirent assets because they are to be ties, regardless of its maturity. completed in the Group's normal operating cycle. Consequently, debt associated with the assets under this



35.6

5.1

16.2

12.7

-5.7

63.9

Financial debt maturity is shown in the chart below:

End debt amortisation schedule (millions of euros)



Financial Risk Management

in 2019 to various financial risks: market risk (including exchange rate risk and interest rate risk), credit risk and liquidity risk. The Group's global risk management programme focuses on the uncertainty of financial markets and seeks to minimise potential adverse effects on profitability.

The Group's business was exposed Risk management is controlled by terest rate risk, liquidity risk, use of the Group's General Management pursuant to policies approved by the Board of Directors. This department identifies, evaluates and hedges financial risks in close collaboration with the Group's operating units. The Group's Board of Directors stipulates policies for managing overall risk, as well as exchange rate risk, in-

derivatives and non-derivatives and investment of excess liquidity.

MARKET RISK: EXCHANGE RATE

The Group defines currency risk as the negative effect that a fluctuation of exchange rates may have on profit, equity or cash flows.

The Group has no international companies, nor does it carry out transactions for a significant amount However, the favourable interest It is worth highlighting the execuin any currency other than the euro, so the exposure to this type of risk is not significant.

MARKET RISK: INTEREST RATE

The Group is financed, primarily, through an equity loan, mortgage debt rewarded at variable market rates and through private loans, the issuance of promissory notes and ordinary 5-year ordinary unsecured bonds.

The equity loan for a nominal amount of 18.2 million euros is secured by a mortgage on an asset iden tified as Cánovas. This equity loan, in turn, bears interest at a variable rate of Euribor plus a differential of 1% to 3%, depending on the Group's consolidated net profit, always provided that it exceeds 10 million euros. If the consolidated net profit is under 10 million euros, no variable interest is accrued. In FY 2019, 2018 and 2017, given that the consolidated profit was greater than 10 million euros, variable interest was accrued on this loan.

The interest rate risk is managed in LIQUIDITY RISK accordance with policies approved company, which establish whethvolatile interest rates. To date, the Renta Corporación Group has no contract for interest rate hedging.

rate terms agreed in the Creditors' Agreement and the fixed nature of the remuneration of the bond, mean that there is a natural coverage, limiting its volatility, and it is not necessary to contract interest rate hedging.

CREDIT RISKS

Credit risk arises from both the abil ity to obtain financing and the ability to access cash and deposits with banks and financial institutions as well as collection from customers. including outstanding receivables and committed transactions.

In 2019, this continued to be a priority for the Group, which managed to obtain mortgage financing for some real estate transactions, seeming to indicate that banks are gradually becoming more receptive to granting credit for real estate transactions.

The Group has so far not experienced any difficulty in collecting receivables arising from transactions during the year, either due to lack of delinquencies or for being able to execute guarantees covering said recovery.



by the Board of Directors of the lead The Group's ability to obtain new financing depends on many factors, er or not hedging instruments are some of which are not under its conneeded to minimise the impact of trol, such as general economic conditions, availability of credit from financial institutions and established monetary policies.

> tion of several closed mortgage financing operations, during the 2019 and 2018 financial years, with various credit institutions. These have financed Renta Corporación business model real estate projects: asset purchase, refurbishing and sale of units in a timescale of less than two years.

> On the other hand, the Renta Corporación Group continues to explore new avenues of funding, such as the aforementioned bond and promissory note issues, including any kind of alliance with financial partners, which will allow for the extension of funding sources to carry out more large-scale projects in the future and which will result in higher profits.

CAPITAL RISK MANAGEMENT

Exposure to capital risk is determined by the difficulty of maintaining sufficient net equity and debt levels to keep the Company operational, to generate returns for shareholders and profits for holders of other equity instruments and to maintain an optimal capital structure and limit or reduce its cost.

Alcolá, 412. Madrid



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Cash Management

The Renta Corporación Group manages to finance its investments through an equity loan, the issue of bonds and promissory notes, mortgage loans on favourable terms, other non-bank loans, as well as through ordinary business generated income.

Treasury management aims to meet payment obligations in the short term and manage cash surpluses. In order to meet payment commitments in the medium and long term and provide the financial resources needed for strategy implementation, Corporate General Management carries out:

01.

Monitoring the liquidity capacity to meet payments in the short term.

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Monitoring of financing capacity to meet payment obligations in the medium and long term, as well as to continue the normal course of operations and the defined strategy.

04.

Searching for sources of credit with the best conditions for the Group.

Adapting the structure and amount of debt depending on the current situation and evolution of the business.







Monitoring of compliance with provisos or other obligations associated with debt.

06.

Planning and monitoring of cash inflows and outflows.

Notes on the Consolidated Balance Sheet

Net equity stood at 75.841 million euros, up 14.349 million euros compared to the 61.492 million euros at December 2018



ros. With respect to FY 2018, this ing to 1.094 million euros. item has increased by 14.380 miland the recognition of a deferred tax asset corresponding to financial expenses not deducted in the current financial year. Finally, the Net equity stood at 75.841 million regarding the accounting of leas- total of 3.100 million euros.

Renta Corporación's non-current es, which has resulted in the recassets stood at 73.339 million eu- ognition of usage rights amount-

lion euros. This variation is due, Current assets for the year stood in the first place, to the increase at 104.705 million euros, an inof Renta Corporación's long-term crease of 32.449 million with reholding and receivable account spect to FY 2018. This variation Items of other non-current liabiliin the capital of Vivenio Socimi's, is mainly due to an increase of in the amount of 8.070 million 30.913 million euros in inventoeuros. In the second place, the ries, resulting from the invest- in 2019. The variation is mainly increase of 3.000 million euros ment which Renta Corporación in deferred tax assets, as a result has made in the purchase of new of the sum of the recognition of assets, with a year-end amount of a tax asset for negative tax bases 88.308 million euros. The value to be offset by future profits, the of inventory at year-end includes recording of an advance tax aris- net purchase options worth 7.277 ing from temporary differences million euros, entitling a future purchase of assets for 148.428 million euros.

increase in non-current assets is euros, up 14.349 million euros also due to the net increase in the compared to the 61.492 million value of real estate investments euros at December 2018, mainly amounting to 1.899 million euros due to the application of the profcompared to the end of 2018 and it for FY 2019 and the distribution to the first application of IFRS 16 of a dividend during the year of a

Long-term financial debt stood at 39.522 million euros, consisting of the equity loan, the senior bond issued in October 2018 and mortgages associated with real estate investments.

ties increased by 1.453 million euros, reaching 4.812 million euros due to the recognition of the financial liability resulting from the application of IFRS 16, equivalent to the present value of the fixed payments during the lease term discounted using the rate implicit in the lease.

Suppliers and other accounts payable amount to 10.287 million euros, mainly including deferred payments for the purchase of some assets and costs related to the acquisition and transformation of some operations purchased during the year, debts with public administrations and advances from customers for reserves and

rise to future income of 15.672 million euros.

Finally, short-term debts and financial liabilities amount to 47.582 million euros, an increase of 31.613 million euros. This variation is due to the increase in mortgages with credit institutions and

down-payments, which will give the registration in 2019 of a promissory note programme with the Alternative Fixed Income Market (MARF) with a maximum outstanding balance of 30.000 million euros and validity of 12 months, of which promissory notes with a par value of 12.900 million euros had been issued at year-end.

Consolidated Balance Sheet (amount in thousands of euros)

Assets	2019	2018	Variance
Total non-current assets	73,339	58,959	14,380
Inventory	88,308	57,395	30,913
Trade debtors and other accounts receivable	10,672	6,038	4,634
Financial investment	372	98	274
Cash and cash equivalents	5,353	8,725	-3,372
Total current assets	104,705	72,256	32,449
Total assets	178,044	131,215	46,829
Liabilities	2019	2018	Variance
Total net equity	75,841	61,492	14,349
Financial debt	39,522	38,900	622
Total non-current liabilities	4,812	3,359	1,453
Total non-current liabilities	44,334	42,259	2,075
Trade creditors and other accounts payable	10,287	11,495	-1,208
Financial debt	43,082	13,013	30,069
Other financial liabilities	4,500	2,956	1,544
Total current liabilities	57,869	27,464	30,405
Total liabilities	102,203	69,723	32,480
Total net equity and liabilities	178,044	131,215	46,829



Notes on the Consolidated Profit and Loss Statement

Revenues reached 89.550 million euros in FY 2019, compared with 90.222 million in 2018 and comprised:

	2019	2018
Real estate sales	68,896	74,124
Real estate project management	8,465	4,449
Provision of equity services	10,682	10,809
Rents	1,507	840
Total	89,550	90,222

period last year, standing at 8.465 of the real estate portfolio remains in 2019. constant with respect to the previcharacteristics of the Group's business model.

generated revenue of 10.682 million euros. In FY 2019, Vivenio Socimi purchased eight new residential asdevelopment, and acquired commit- level with the previous year, there ments to purchase a "turnkey" asset. All these assets are located in Barcelona and Madrid and have a total purchase amount of 360 million euros.

sales has decreased by 5.228 million variable selling, personnel and exeuros compared to FY 2018, real es- ternal service expenses was greater tate project management revenue than the variation in income, result- The diversification in the sources has almost doubled that of the same ing in the consolidated operating profit increasing from 17.372 million million euros. Focus on the turnover euros in 2018 to 18.833 million euros

ous year, and is one of the essential The net financial result is negative, at 3.542 million euros, 243 million euros more than the 2018 financial result. On the one hand, financial The provision of equity services has expenses increased by 1.405 million 17.115 million euros, 3% higher than euros compared to 2018, as a consequence of the increase in activity and the level of indebtedness in sets in operation, two plots for future 2019. By contrast, at a comparative was an improvement of 1.162 million euros, mainly due to the fact that in 2018 an additional expense was recognised associated with the remu-

Although income from real estate The relative decrease in the total of neration of the equity loan which was not repeated in FY 2019.

> of financing, which began in 2018 with the bond issue, has continued throughout FY 2019 and has led to greater and more agile access to financing, in addition to a decrease in the average cost of debt.

> Consolidated profit for the year attributable to shareholders stood at that of 2018, which stood at 16.608 million.

Consolidated Profit and Loss Statement

(amount in thousands of euros)

Operating revenu	Je
Other operating	income
Goods used	
Employee benefi	t expenses
Other expenses	- buildings
Outsourcing exp	enses
Other taxes	
Losses, impairme	ent and changes in trade provisions
Amortisation and	d losses related to assets
Profit from dispo	sal of fixed assets
Consolidated op	perating profit
Change in value	of real estate investments
Net financial exp	penses
Impairment and posals of financi	profit/(loss) from dis- al instruments
Income from inve	estments recorded using the equity meth
Consolidated pr	ofit before tax
Profit tax	
Profit and loss fo	or the period from continuing operations
	r the preceding period from erations, after tax
Consolidated pr	ofit for the year
Profit attributab	le to shareholders
	outable per share from continuing ed in euros per share)
Profit/(loss) attrib	outable per share from discontinued

operations (stated in euros per share)

Attributable Profit/(Loss) per share (stated in euros per share)



	2019	2018	Variance
	89,550	90,222	-672
	578	151	427
	-54,555	-59,721	5,166
	-6151	-4,653	-1,498
	-4,837	-3,403	-1,434
	-4,466	-4,098	-368
	-986	-1,033	47
	-	-	-
	-300	-93	-207
	-	-	-
	18,833	17,372	1,461
	1,899	1,991	-92
	-3,542	-3,299	-243
	6	-1	-
nod	-	-	-
	17,196	16,063	1,126
	-81	545	-626
S	17,115	16,608	500
	_	_	_
	17,115	16,608	500
	17,115	16,608	500
	0.53	0.52	0.01
	_	_	_
	0.53	0.52	00.1

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Notes on the Consolidated Cash Flow Statement

The Group's practice is focused on 19.334 million euros, applied mainly Finally, the flow of financing activtion of liquidity. Thus, the buoyancy well as for the payment of interest, of the housing market is pinpointed the payment on account of corporaas the most determining factor for tion tax and financing the variation generating liquidity in the Group. in working capital. The Group's business model, by its very essence of acquisition and In addition, the flow of investment sales flow, quickly identifies market activities was negative by 717,000 changes and adapts its practices to euros, mainly due to the acquisition the context in which they take place. of tangible fixed assets. Operational profit amounts to

the acquisition, transformation and to the investment in Vivenio Socimi, sale of real estate assets with high for the credit rights with respect to turnover, which allows rapid acquisi- it pending conversion into shares, as

ities was positive by 28.398 million

euros mainly due to the senior bond

issue mentioned above.

Av. Diagonal, 468. Barcelona



Consolidated Cash Flow Statement (amounts in € thousands)

Operations

Эr	erationa	Profit/	(loss)

Changes in current capital

Other income and expenses

Interest earned (paid)

Corporation tax payment

Cash generated / (used) - Operations

Investment operations

Purchase of intangible assets Acquisition of tangible fixed assets Receipts from sales of fixed assets Real estate investment payments Receipts/(payments) relating to investments by group an associated companies

Other financial assets

Cash generated / (used) - Investment

Financing operations

Issuance of equity instruments
Purchase of equity instruments
Alienation of equity instruments
Issuing of bonds and other negotiable instruments
Issuance of loans by financial institutions
Issuance of other loans
Reimbursement of obligations and other negotiable secu
Repayment of loans
Repayment of other debts
Dividends
Cash generated / (used) - Financing
Cash at beginning of the year
Cash at year-end

(Net reduction) / increase in cash flows and cash equivale



2019	2018	Variance
19,334	18,044	11,783
-37,271	-14,069	-23,202
-8,344	-9,826	1,482
-2,279	-1,915	-364
-2,493	-2,514	21
-31,053	-10,280	-10,280

	2019	2018	Variance
	-372	-52	-320
	-27	-209	182
	-	-	-
	-19	-114	95
nd			
	12	31	-19
	-311	-58	-253
	-717	-402	5

	2019	2018	Variance
	-	-	-
	-	-	-
	63	69	-6
	19,021	15,802	3,219
	32,067	28,021	4,046
	4,673	5,400	-727
urities	-6,500	-	-6,500
	-14,688	-24,062	9,374
	-3,138	-8,438	5,300
	-3,100	-1,100	-2,000
	28,398	15,692	12,706
	8,725	3,715	5,010
	5,353	8,725	-3,372
lents	-3,372	5,010	-8,382
lents	-3,372	5,010	-8,38

O4 Stock Market and Shareholders

Renta Corporación shares have been listed on the Barcelona and Madrid Stock Exchanges since April 2006, and are traded on the Spanish Stock Exchange Interconnection System (ISBE or Continuous Market). Renta Corporación's share capital consists of 32,888,511 shares in circulation with a par value of €1 per share. All shares have the same voting and financial rights.





Share History

After the Renta Corporación share prices closed FY 2018 at 3.19 euros, in 2019 the share price remained stable, closing the year at 3.15 euros/share. The year-end price equates to a market capitalisation of 103.6 million euros.

Salient Figures

Source: BME

euros/share Share price as of 31/12/2019

3.15 4.30

euros/share Annual maximum 2019



euros/share Annual minimum 2019 In FY 2019, 12,566,623 shares were traded for a total price of 44,846,568 euros. The month with the highest volume of contracts was June and the month with the lowest volume was July. Average daily trading was 49,670 shares.

Francesc de Bolos, 20. Barcelona





Shareholders

Distribution of holdings in Renta Corporación Real Estate S.A. at 31 December 2019

Note: Information provided in this Up-to-date information is also availsection was produced from reports able in the Annual Corporate Goverfiled by shareholders who have re- nance Report, as required by regulaported their shareholder positions tions, and on the Spanish Securities either because their holding exceeds and Investment Board and Renta regulated levels or because they are Corporación websites. obliged to do so as company directors.

51.06%

28.08%

Free float

Directors





Dividends

Once the dividend distribution policy was resumed in 2018, two dividends were distributed in 2019 for a total amount of €3,100,000.

The first of these for an amount of €1,900,000 as a supplementary dividend charged to the FY 2018 profit, and the second, for the amount of €1,200,000, an interim dividend charged to the FY 2019 profit.

In addition, the Board of Directors of 26 February, 2020 had proposed to the Ordinary General Meeting of Shareholders initially scheduled for 22 April, 2020, a supplementary dividend to be charged to FY 2019 profits for an amount of €2,100,000, but due to the exceptional circumstances resulting from the spread of Covid-19 (corona virus disease) and, from a perspective of financial prudence, the Board of Directors of 13 May, 2020 decided to modify the proposal for the application of the profit, to be submitted to the next Ordinary General Meeting of Shareholders that is expected to be held on second call on Tuesday, 16 June, 2020. It should be noted that the Board of Directors remains committed to paying a dividend to shareholders and, once there is greater visibility about the impact of the Covid-19 crisis, the situation will be re-evaluated to proceed with the reinstatement of the dividend.



Investor Relations

It is our wish to keep investors constantly informed of developments within the Group, so that both shareholders and investors can access company public information and material events (from 8 February, 2020 CIP or DIS onwards) through the following communication channels:



FACE-TO-FACE

Shareholders.

PUBLICATIONS

means of communication, supplemented by communications with the Spanish Securities and Invest-

1. Annual Report, including the Annual Corporate Governance Report, which provides relevant and accurate information on the Company business.

2. Reporting of all material events to the Spanish Securities and Invest ment Board (CNMV) (from 8 Febru ary, 2020 CIP or DIS onwards).





ment Board (CNMV):

INTERNET

Mainly via the General Meeting of The Annual Report is the main Via its website at www.rentacorporacion.com, the Company provides clear, objective and real-time information about corporate events, its organisation and financial statements, as well as the latest news, material events (from 8 February, 2020 CIP or DIS onwards), reports, presentations and any other information which may help give a clear picture of the current status of the Group.

> To handle shareholder queries about the progress of the Company, a channel exists which was specifically set up for this purpose via the e-mail address r.inversores@rentacorporacion.com.

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05 Corporate Social Responsibility Report

Renta Corporación understands Corporate Social Responsibility (CSR) as a commitment which is inherent to the development of its activity.





SR



Renta Corporación is a company which considers Corporate Social Responsibility (CSR) a strategic part of the business and has as a roadmap a mission, vision and values that are applied and shared with the people and stakeholders with which the Company interacts on a permanent basis during its business activity.



Corporate Culture and Stakeholders

CSR into their business model are in a better competitive position for facing future challenges. This is the case of Renta Corporación, which during In addition, transparency, ethics and 2019 has continued to be committed to its stakeholders, providing strong communication channels and al-

Companies that have integrated ways looking for strong commitments to strengthen the relationship in the medium and long term.

> talent are the three parameters that define the corporate culture of Renta Corporación. These principles guide



aspects that distinguish Renta Corporación as a responsible company. And we understand responsibility as not merely complying with envi- ity to employees, our commitment

sustainability criteria when planning our business activity, but in reference to our ethics and responsibil-

This CSR activity report features all ronmental parameters and applying to them and our need for transparency in all areas of our relationship.



the Company's activity and its relationship with the environment, reflecting its commitment, its strong belief in people as guarantors of delivering value to all its activities and preserving the reputation of the brand in business dealings.

> As the tip of the spear, the greatest asset for a company that strives to be a benchmark in its sector

Ethics

As the overarching element in all company relationships and a safeguard of integrity and respect in the organisation.

Transparency

is the basis on which a company must work by providing the necessary credibility to carry out its work in the long run.

Commitment to the Team

always been one of the Company's force. most obvious strengths, pivotal for business development and its quest The average age of employees is 44. for excellence. The Company's responsibility in this area is among the 83% are university graduates. main objectives of its Corporate Social Responsibility.

As of 31 December 2019, the Compa- 33%. ny had 42 employees.

pany's team worked from the Mafrom the Barcelona office.

Among the Company's workforce crisis situation. highlights are:

Renta Corporación's people have Women account for 57% of the work-

The percentage of female representation on the Board of Directors is

Renta Corporación is aware that its By year-end 2019, 29% of the Com- team is its most important asset. This statement becomes more valudrid office and the remaining 71% able in difficult times, since talent management in the pursuit of excellence is essential for overcoming any

57%	Representation of women in the workforce
44	Average age of employees
83%	University graduates
33%	Female representation on the Board of Directors
50	







Main Communication Channels

Communication with stakeholders is part of Renta Corporación's strategy and business management, the objective of which is to harness the information and opportunities that a smooth and direct relationship can provide. In order to ensure the very best quality, the Company is in constant contact with its customers, shareholders, investors and suppliers through various channels. These channels serve to detect strengths and weaknesses and to observe the needs and expectations of the customers themselves.



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CUSTOMERS

products.

- · Bilateral information regarding new
- · Regular sales campaigns.
- Internal policy for excellent relationships with tenants, involving direct and personal communication.
- Website and e-mail.

EMPLOYEES

- - performance review meetings with all employees.
 - Monthly Management Committee meetings.
 - · Quarterly information meetings.
 - E-mail updates (announcing appointments, organisational changes, job vacancies, etc.).
 - Website, Intranet and Employee Mailbox.

SOCIETY

- Regular presentations to the press concenring Company results.
- Dialogue with neighbourhood associations and government authorities.
- Membership of trade associations and CSR promoters.
- Feedback from NGOs and society at large about Fundación Renta Corporación's contributions and activities.

INVESTORS / SHAREHOLDERS

- · Publication of annual and quarterly financial results.
- Press releases.
- · Yearly publication of reports (Annual, Corporate Social Responsibility, Corporate Governance).
- · Shareholder relations office.
 - · Website and e-mail.

· Website and e-mail.

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SUPPLIERS

- Annual corporate meetings.
- Human Resources Department

• Loyalty actions designed to foster and strengthen good relations.

- Submittal of relevant information to technical personnel and property appraisers.
- Website and e-mail.

The Value Chain

Ethics and efficiency are the principles which underlie all activities carried out by Renta Corporación and its relationships with all of its stakeholders, as well as its professionalism as a manifestation of its strong commitment to the business model and the belief that it is the way forward in the coming years.

These principles, coupled with the conviction that people are the strength of our organisation, make Renta Corporación a company that is guided not only by the bottom line but also by the desire to promote more sustainable and efficient development with its business.

Renta Corporación helps to create quality and increasingly sustainable environments for its customers, with efficient resource management as its driving force, a philosophy which it extends to its suppliers. It therefore fosters the following set of guidelines both with its suppliers and internally:

01.

Rational consumption of energy resources

02.

Recycling of materials and waste management

03.

Selecting materials for construction projects that contribute to energy efficiency

Focus on energy refurbishing in all properties in which the Company is involved



Good Governance

In its commitment to establishing a culture of integrity, the Company is committed to good governance by encouraging awareness of it and safeguarding compliance.

Thus, the Good Governance Code, beyond its obligations and recommendations, guarantees the transparency of our operations and proper corporate governance in order to unify and strengthen the identity, culture and behaviour patterns of the Group.

A basic principle of our Corporate Governance is that of transparency with shareholders, investors and the market in general, and to carry out monitoring of best practices in this regard, identify risks and instruments for control and management, information management and security policies and promotion of socially responsible corporate policies.

Through the Company's website, www.rentacorporacion.com, all stakeholders have access to detailed information for any question or request.

Aware of the importance of risk management, Renta Corporación

has established procedures for identifying reputation risks, as well as other risks deriving from compliance with the law, general and industry standards, and internal policies. The Company has two supervisory bodies in the Board of Directors that act as safeguards: the Audit Committee and the Appointments and Remuneration Committee.

The Audit Committee assists the Board in its oversight duties by periodically reviewing the process of preparing the financial information, internal controls and ensuring the external auditor's independence. The Appointments and Remuneration Committee fulfils the function of informing the Board on appointments, re-elections, separations and remunerations of the Board of Directors and their positions, as well as the general remuneration and incentives general policy for the same and senior management.





The Company has strengthened its commitment to good governance by encouraging awareness of it and safeguarding compliance.

ESG Criteria

continues to apply ESG (Environ-

mental, Social and Governance) cri-

teria, fully committed to the SDGs

requires LEED certification in its

new office promotions (related to

to sustainability and the environ-

ment and, on the other hand, pro-

vides an added value of well-being to future users of the property, highly

appreciated by tenants.

(Sustainable Development Goals).

Renta Corporación maintains and Also, in Vivenio Socimi we are apply-

For this reason, Renta Corporación that are already in operation, in or-

energy efficiency, use of water, green are committed to being valued at 4*

areas, etc.). This certification is a in the GRESB ranking (https://gresb.

demonstration of our commitment com) as a company by 2021.

Fundación Renta Corporación



Sustainability at Renta Corporación is channeled through the Fundación Renta, which aims to collaborate on projects dedicated to:

- Helping children and women
- Healthcare
- · Housing, sanitation and infrastructure
- · Nutrition and waters programmes
- Education

Furthermore, Fundación Renta Cor-• Social assistance poración holds 3.5% of the shares of Renta Corporación Real Estate. In Since 1999, the Foundation has col-2019. the Foundation collaborated laborated on more than 800 projwith 62 causes, with an amount of ects, with a contribution of nearly 24 €269,747, the most significant being million euros. contributions to the Elena Barraquer Foundation, the Princess of Girona It should be noted that the Renta Foundation, the Pasqual Maragall Corporación Board of Directors, as Foundation, the Sant Joan de Deu Hosof 22 October, 2014, and in order to pital and the Ashoka organisation.



ing a similar system, the BREEAM,

in all our new developments, wheth-

er they are our own or turnkey. In

addition, we are carrying out certain

investments in those developments

der to make them more sustainable.

Together with our partner APG, we



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Fundación **Renta**

continue the Group's policy of corporate social responsibility, agreed to allocate 2% of the Group's annual net profit to the Fundación Renta Corporación.

06 Covid-19 Management

Since the World Health Organisation (WHO) declared on 30 January, 2020 that Covid-19 was a public health emergency of international importance, the severity of the crisis has been growing and has become a worldwide health crisis, affecting citizens, businesses and the economy in general. Finally, on 11 March, the WHO confirmed that the Covid-19 outbreak had become a pandemic.





Environment

The exceptional situation produced by Covid-19 is not only damaging people's health, but has limited consumption and tourism and the production of many companies.

Furthermore, national and interna- As for the real estate business, there take to normalise the economy. tional trade relationships have been has been a slowdown not seen in affected by the measures adopted to the sector for many decades and an alleviate the Covid-19 crisis, with the abrupt interruption in investment consequent unfavourable impact on activity. the evolution of business, employment, consumption and the general Although the gradual restoration of economic situation. . In this sense, normality should restore confidence the International Monetary Fund (IMF), on 14 April, 2020, estimated a time, the impact that the Covid-19 fall of 8 percentage points in Spain's GDP, highlighting the collateral effects that this pandemic will have on our economy.

to the investment market, at this might have on the sector cannot be accurately estimated given the uncertainty regarding the duration of the pandemic and the time it will

This uncertainty has had a significant impact on the markets, with the valuation of Renta Corporación shares also being affected, with the price at the end of the first quarter of the year 2020 standing at 1.49 euros per share.



Renta Corporación

The Company's first priority is the health of our employees. For this reason, teleworking has been implemented for 100% of the workforce, with the availability of remote technological means that has allowed comprehensive operation throughout this period.

In the last few weeks, a plan to return to the workplace has been implemented in phases and shifts, taking all recommended protection measures to minimise any risk.

Also, as the precise evolution of the recovery and the time horizon is still unpredictable, it is the Company's obligation to be prepared in the event that this process takes longer than desirable.

That is why Renta Corporación has put into operation right from the start of the state of emergency decreed by the Government of Spain an internal commission called "the Covid-19 Commission" made up of the Chairman of the Audit Committee, in order to closely monitor the evolution of the situation, to tackle any financial and non-financial impacts that may occur, to develop a contingency plan to apply in the Group and to report on its conclusions to the Board of Directors.

Covid-19 Commission



Within the framework of this plan, three areas have been identified that will require special attention as long the emergency situation lasts.

- Liquidity: Since the start of limited impact.



the recovery from the previous economic crisis, cash has been a priority for Renta, and it is at times like these when austerity and liquidity policies take centre stage. Actions carried out by the Company in recent years, with a successful diversification of financing sources, allow us to face future liquidity needs with guarantees. Nevertheless, we must continue to work to ensure that in moments with liquidity tensions like currently these have a

Operations: The Company does not foresee any erosion in the value of its assets as they are highly liquid and are located in prime locations in Madrid and Barcelona. However, it is likely interest in taking advantage of of these assets, even in exchange for part of the forecast profit.

In addition, the Board of Directors of 26 February, 2020 had proposed to the Ordinary General Meeting of Shareholders, initially scheduled for 22 April, 2020, a supplementary dividend, charged to FY 2019 profits, amounting to 2,100,000 euros. Given the exceptional circumstances resulting from the spread of Covid-19 and, from a perspective of financial prudence, the Board of Directors of 13 May, 2020 decided to modify the proposal for the application of the profit, to be submitted to the next Ordinary General Meeting of Shareholders. It should be noted that the Board of Directors remains committed to paying a dividend to shareholders and, once there is greater visibility about the impact of the crisis, the situation will be re-evaluated to proceed with the reinstatement of the dividend.

that the Company may have an Although it is true that the time horizon until normal operation is still the liquidity windows that the uncertain, we understand that this is market may offer to sell some a one-time situation and, although it may have an impact on the FY 2020 profit forecast, it does not affect the strategic plan and the growth levers which the Group has set for the next few years.



Commitment to Paying a Dividend

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